

HOMeward Bound

THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER | MARCH 2023



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(310) 877-3612 | NMLS# 485546

BUILDING WEALTH AND LEAVING LEGACIES
THROUGH HOMEOWNERSHIP
HERE TO SERVE BIG!

CARL D. BRACKENS
Sr. Mortgage Lender



Spring is Springing! Yay! I just came inside from shooting a video outside, and WOW! It's nice out! Yes, I realize that when you get this and read it that it could be cold and rainy, but those cold days are just about over. Everyone loves Spring, primarily because it means...*summer is near!*

For many across this great country, though, it's still COLD, grey, and snowy! One thing is for sure, this winter season is coming to an end. It does every year without fail.

Just like the weather, seasons come and go, so do the seasons of life. I just turned 55, my children are off figuring out work and life and my grandchildren are waiting for their turn to rule the world. Are you with me when I say that these seasons seem to come and go faster and faster as well as the time? My wife reminded me last night we have shared 34 of my birthdays together. Some of life's seasons will be **HOT**, and others will be COLD, some high and some low. The lows we want to move by quickly, the highs we want to stay in forever. However it's the low points, those tough times, that I have learned the most from. All of the experiences through these seasons make me who I am. (see inside for details)



**Your Referrals
Help The Kids!**



Here To Serve Big!!! Investing in the People of Our Great Community.

If you or a friend are thinking about refinancing or purchasing a new home, make sure to choose a mortgage company you can trust!

A mortgage lender with experience, proven results and a give-back philosophy!



Checklist

for Selling Your House This Spring

As you get ready to sell your house, add these items to your to-do list. A real estate professional will also provide other helpful tips based on your specific situation.



Make It Inviting

Show It's Cared For

Boost Curb Appeal

- | | | |
|--|--|---|
| <input type="checkbox"/>  Open blinds or curtains to let the light in | <input type="checkbox"/>  Clean your vents and baseboards | <input type="checkbox"/>  Power wash outdoor surfaces |
| <input type="checkbox"/>  Check lightbulbs and replace as needed | <input type="checkbox"/>  Vacuum, mop, or sweep floors | <input type="checkbox"/>  Clean the windows (inside and out) |
| <input type="checkbox"/>  Take down personal photos or items | <input type="checkbox"/>  Declutter throughout | <input type="checkbox"/>  Tidy up the landscaping |
| <input type="checkbox"/>  Fix anything that's broken | <input type="checkbox"/>  Organize countertops, cabinets, and closets | <input type="checkbox"/>  Freshen up your entry |
| <input type="checkbox"/>  Give every room a clear purpose | <input type="checkbox"/>  Touch up any scuffs on the walls | <input type="checkbox"/>  Sweep patios, decks, and walkways |

Let's connect so you have advice on what you may want to do to get your house ready to sell this season.

Call me today for a free consultation. I am here to help with your real estate needs.

Carl Brackens
310-877-3612

E-mail: LoansByCarl@Outlook.com

Unfortunately, there are some that will have a Spring Time they would much rather forget.

With all the beauty this Spring time brings, there is also the ugly for some. Not far from where I'm typing this, **Children's Hospital of Los Angeles** has a full house of kids with many fighting for their lives.

For them and their families, Spring time is the furthest thing from their mind. Don't get me wrong, these families long to see their kids out in the yard playing or riding their bikes but for now, they are praying this will be a season of healing.

Children's Hospital Los Angeles is ranked No. 5 on the Best Children's Honor Roll. It is nationally ranked in 10 pediatric specialties. It is a children's general medical and surgical facility. It is a teaching hospital. We continue to make donations because so many of our great clients do business with us and refer those they know wanting to refinance, buy or sell. **THANK YOU!**

A Real Estate Company that *Gives Back*



AND remember, your REFERRALS help the Kids!

We are on a mission to raise money for Children's Hospital of Los Angeles. We do this by donating to them a portion of our income from homes we sell. As you know Children's Hospital of Los Angeles does awesome work in helping kids fight through and survive nasty life-threatening diseases like cancer, Non-Hodgkin's lymphoma, leukemia and others. They also lead the way in early diagnosis of Autism and rapid recovery from spinal cord injuries.

Continued on next page.



A Real Estate Company that Gives Back! *Continued from page 2.*



Children's Hospital of Los Angeles is Making a Difference Today and for Tomorrow

Most don't know though that Children's is a non-profit, so they depend on sponsorships and donations to provide their world class care and keep costs for families of these beautiful kids to a minimum. So, when you or anyone you know does business with us, not only do we deliver on our award-winning service, but you can also rest assured a very worthy cause benefits as well.

MAKING A DIFFERENCE

In order to provide their lifesaving work and keep family medical bills to a minimum, Children's Hospital of Los Angeles depends on Sponsorships and Donations.

So When you hear me say "YOUR REFERRALS HELP THE KIDS..." they really do!

When You Put Others First, You Will Never Be Second!

If you or anyone you know is considering selling, give me a call or pass on my number.

Thank you in advance for your referrals!

My number is 310-877-3612.

Over the decades of helping thousands and thousands of families sell or buy the place they call home, we have met so many wonderful, loving, caring people. We are so grateful. Thank you for reading over this months **Homeward Bound**, and thank you for referring anyone you know considering buying or selling to my team. They will be in good hands and a very worthy cause will benefit as well.

Here To Serve Big!!!
Carl D. Brackens
310-877-3612

P.S. Please read over the great story enclosed. It will help tell the story of the great work CHOA is doing better than I can.



Photo courtesy of Children's Hospital of Los Angeles.

Here To Serve Big!!! Investing in the People of Our Great Community.

**A real estate company with experience,
proven results and a give-back philosophy!**

Over the last two decades of helping thousands of families sell their home and/or buy another, we have met some wonderful, loving, caring people.

People like you! So your referrals can rest assured that not only will they get the award-winning service we are known for and the guarantee to back it up, but that a solid portion of the income we receive will go toward a very worthy cause.

Refer your friends, neighbors, associates or family members considering making a move:

1

You can pass along our phone number or this newsletter to someone you know who is ready to make a move.

2

You can go to www.ReferralsHelpingOthers.com and enter their contact info online or forward the link to someone you know considering a move.

3

Of course you can always call me direct as well at 310-877-3612.



Contact Us

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Why I Support Children's Hospital of Los Angeles:

I have lived and raised my family in greater Los Angeles for more than 30 years. I remember when I first heard about a young person close to our family suffering from a nasty disease and getting treated for that at Children's Hospital of Los Angeles. It was then that I began to pay closer attention to the work they do at that hospital. Since then, I have learned that it is a collection of hard-working health care professionals, most making their home right here in Los Angeles County, all coming together for a common cause. That cause is to help young people overcome unfortunate health issues that life sometimes throws our way.

Being in greater Los Angeles, I take pride in supporting all the good work they do at Children's Hospital of Los Angeles.

My team rally's around our annual goal of raising money and donating portions of our income to help Children's in their quest to heal young people when they need healing. My team and I are committed to providing outstanding results for our buyers and those wishing to refinance that are referred to us by our past clients. I have discovered that Children's Hospital of Los Angeles shares similar commitments to their patients. And since their services survive on sponsorships and donations we are happy to contribute and proud to support them.

I encourage you to visit their website at www.chla.org and check out how they are making a difference in the lives of children and their families!