

# HOMeward Bound

THE GIVING IT BACK AND PAYING IT FORWARD REAL ESTATE NEWSLETTER | NOVEMBER 2022



*Your Home Loan  
Satisfaction Commitment  
**GUARANTEED**  
Call Me For Details!*

(310) 877-3612 | NMLS# 485546



**CARL D. BRACKENS**  
Sr. Mortgage Lender



May your LIFE  
BE  
FULL OF  
**THANKS**  
and giving



*Thank you, and...*

The month of November brings about an extra opportunity to say Thank You for being a valuable part of our business. As most begin to prepare for the Holiday season, plan Thanksgiving get-togethers and the like, it's easy to become wrapped up in all that we have to do to ensure a fun, joyful time for all we are responsible for and overlook all that we have to be thankful for.

*"An attitude of gratitude brings great things." Yogi Bhaajan*

Fall marks the beginning of the holiday season, with people everywhere booking plane tickets and planning to head home to their families for the holidays. But for those who can't—or who, um, don't want to—Friendsgiving has risen in popularity. You've heard of it, right? It's a Thanksgiving celebration with friends that's usually very casual and often skips the turkey dinner.

(see inside for details)

**Your Referrals  
Help The Kids!**



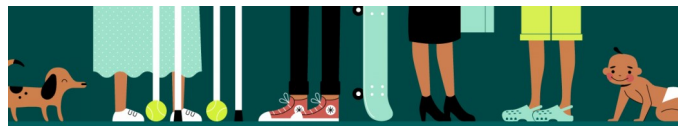
Benefiting

**Children's  
Hospital  
LOS ANGELES**

Here To Serve Big!!! Investing in the People of Our Great Community.

If you or a friend are thinking about refinancing or purchasing a new home, make sure to choose a mortgage company you can trust!

A mortgage lender with experience, proven results and a give-back philosophy!



## Multigenerational Housing Is Gaining Momentum

If your house is feeling a little cramped with the addition of adult children or aging parents, it might be time to consider a move-up into a multigenerational home that better suits your changing needs.

### Quick Facts

Households with 2 or more adult generations living under one roof are considered multigenerational.



Percentage of total homes sold in 2020:

**12%**

This number hit 15% in Spring 2020

Purchased to accommodate adult children living at home:

**28%**

25% purchased to accommodate aging parents

Most common age range of buyers:

**41-55**

Followed by 75-95 year-olds

### Benefits



Combined Homebuying Budget



Quality Time Together



Shared Caregiving Duties



Plenty of Space for Everyone

With such high demand for houses today, now is a great time to sell so you can upgrade to a home that meets your evolving needs.

Call me today for a free consultation. I am here to help with your real estate needs.

**Carl Brackens**

**310-877-3612**

E-mail: [LoansByCarl@Outlook.com](mailto:LoansByCarl@Outlook.com)

With holiday celebrations right around the corner, many of you have savings at the top of your mind. If you are in the market to buy a new home, waiting for prices to fall may not be the best strategy. Trying to time the market or predict what will happen in the future is a waste of time. Buy based on your budget and needs. If you find a home you love in an area you love and it also fits your budget, then chances are it might be right for you.

As we break bread and give thanks this year, let us ease your mind and handle all of your home buying/selling/refinancing needs.

My team and I are grateful for the opportunity to offer your Home Loan Satisfaction Commitment... Guaranteed.

If you or someone you know is looking to refinance, give us a call (310) 877-3612.

**This is where you can help!**

If you or anyone you know is considering making a move or refinancing we would like to offer them a FREE No Obligation total cost analysis to see just how they can make their move, get what they want, and do it with the least hassle.

Just like we are thankful for you and your business, I am confident your referrals will be thanking you for steering them in the right direction on getting their refinance or purchase!!!

**AND remember...**

**YOUR referrals help the Kids.**



**A Real Estate Company that Gives Back**

Benefiting



*Continued on next page.*

**Here To Serve Big!!! Investing in the People of Our Great Community.**



**A Real Estate Company that Gives Back!** *Continued from page 2.*

# Children's Hospital of Los Angeles is Making a Difference Today and for Tomorrow



We are on a mission to raise money for Children's Hospital of Los Angeles. We do this by donating a portion of our income from the transactions we close. As you know Children's Hospital of Los Angeles does AMAZING work in helping kids fight through and survive nasty diseases like cancer, Non-Hodgkin's lymphoma, leukemia and others. They also lead the way in Spinal Cord Injury Recovery and early diagnosis of Autism.

They are able to provide this care and keep patient costs to a minimum due in large part to Donations and Sponsorships. We are proud to be an official sponsor of Children's Hospital of Los Angeles!

## MAKING A DIFFERENCE

In order to provide their lifesaving work and keep family medical bills to a minimum, Children's Hospital of Los Angeles depends on Sponsorships and Donations.

So When you hear me say "YOUR REFERRALS HELP THE KIDS..." they really do!

### SO, YOUR REFERRALS REALLY DO HELP THE KIDS...

*Who do you know considering buying, refinancing or selling a home you could refer to my real estate sales team?*

Not only will they benefit from our award-winning service, but you can rest assured a very worthy cause will benefit as well!

**To refer your friends, neighbors, associates or family members considering making a move just give me a call or pass on my number to them!**

Over the last two decades of helping thousands of families finance their homes, we have met some wonderful, loving, caring people. People like you! So those you know considering a move, you have my word that we will do our very best in helping them buy or sell the place they call home.

I hope this special month of showing thanks brings you much joy and happiness.

With all my appreciation.

Here To Serve Big!!!

Carl D. Brackens

310-877-3612



Photo courtesy of Children's Hospital of Los Angeles.



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proven results and a give-back philosophy!**

Over the last two decades of helping thousands of families finance their home, we have met some wonderful, loving, caring people.

People like you! So your referrals can rest assured that not only will they get the award-winning service we are known for and the guarantee to back it up, but that a solid portion of the income we receive will go toward a very worthy cause.

**Refer your friends, neighbors, associates or  
family members considering making a move:**

**1**

You can fill out the enclosed response card with someone you know considering a move and mail back to me.

**2**

You can pass along our business card to them. I have enclosed a couple here for that purpose.

**3**

You can go to [www.ReferralsHelpingOthers.com](http://www.ReferralsHelpingOthers.com) and enter their contact info online or forward the link to someone you know considering a move.

**4**

Of course you can always call me direct as well at 310-877-3612



**CONSUMER  
HOME LOANS**

CONSUMER REAL ESTATE TEAM, INC.

## Contact Us

**Consumer Home Loans**

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## Why I Support Children's Hospital of Los Angeles:

I have lived and raised my family in greater Los Angeles for more than 30 years. I remember when I first heard about a young person close to our family suffering from a nasty disease and getting treated for that at Children's Hospital of Los Angeles. It was then that I began to pay closer attention to the work they do at that hospital. Since then, I have learned that it is a collection of hard-working health care professionals, most making their home right here in Los Angeles County, all coming together for a common cause. That cause is to help young people overcome unfortunate health issues that life sometimes throws our way.

Being in greater Los Angeles, I take pride in supporting all the good work they do at Children's Hospital of Los

Angeles. My team rally's around our annual goal of raising money and donating portions of our income to help Children's Hospital in their quest to heal young people when they need healing. My team and I are committed to providing outstanding results for our buyers and those wishing to refinance that are referred to us by our past clients. I have discovered that Children's Hospital of Los Angeles shares similar commitments to their patients. Since their services survive on sponsorships and donations we are happy to contribute and proud to support them.

I encourage you to visit their website at [www.chla.org](http://www.chla.org) and check out how they are making a difference in the lives of children and their families!

